



Investment Solutions

The “asset gathering and investors services” arm of BNP Paribas

> CORE BUSINESS ACTIVITY

Investment Solutions (IS) groups a unique range of products together to answer the many needs of various investors: institutional investors, companies, or individuals.

> ORGANISATION

Rapidly growing across the globe, IS covers 60 countries and employs 26,000 people of more than 70 different nationalities.

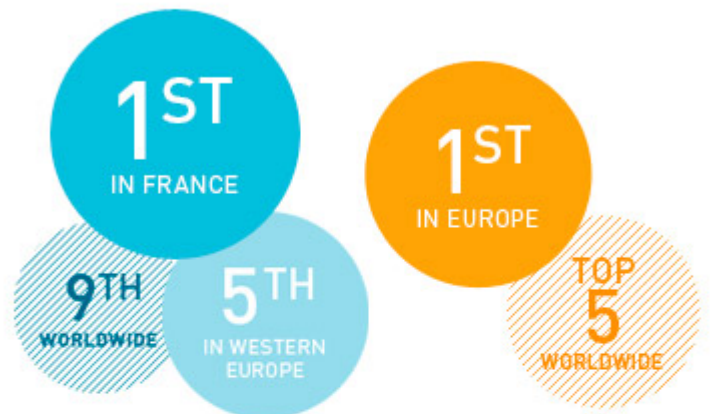
This network comprises six core businesses focused on collecting, managing and increasing clients' assets:

- Investment Solutions (BNP Paribas Investment Partners)
- Insurance (BNP Paribas Assurance)
- Private Banking (BNP Paribas Wealth Management)
- Online savings and trading (Cortal Consors; B*Capital; Geojit)
- Securities Services (BNP Paribas Securities Services)
- Real Estate (BNP Paribas Real Estate)

Investment Solutions:

- serves a diversified international clientele, both inside and outside of traditional banking channels
- has deployed strong and complementary businesses through the acquisition of many subsidiaries
- has implemented an integrated production system with multiple distribution channels
- is a powerful, innovative and fast-growing platform.

OUR ACCOMPLISHMENTS, OUR PEOPLE:



BNP PARIBAS
BANQUE PRIVÉE
(Euromoney)

BNP PARIBAS
SECURITIES SERVICES
(globalcustody.net)

BNP PARIBAS INSURANCE

**WORLD LEADER
IN CREDITOR INSURANCE**
(FFSA)

The IS teams promote initiatives that will shape the future of our businesses: development in emerging markets, growth in established markets, development of client-specific channels and alternative channels, and partnerships. IS is a highly entrepreneurial and flexible network.



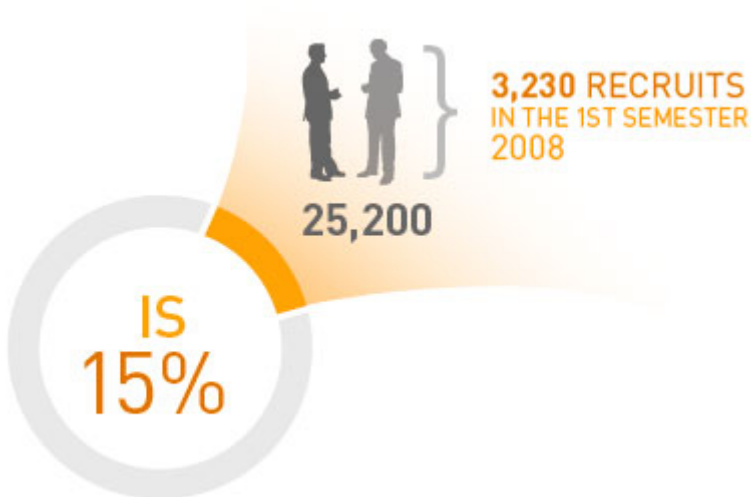


> TODAY'S CHALLENGES

Focused on our clients and the future, IS experts constantly innovate, to offer the best products and services by being increasingly proactive, and increasingly quick. Conforming to high sustainable development standards, IS's markets have great potential, in which the Group has ambitious goals for development.

> RECRUITMENT AND REQUIREMENTS

Knowledge in the financial, legal and tax fields will help you thrive in these activities. Diligence, interpersonal skills, and a strong appetite for an international environment are amongst the main qualities required for a position in IS.



IS is looking for curious, innovative people who want to learn and commit, for the following roles:

- Actuary
- Securities Services Manager
- Real Estate negotiator
- Financial analyst
- Performance analyst
- IT manager
- Private banker
- And more...

